

# Introducing Our New Neighbors

## In the Robert Senseny Port Administration Building

This summer marks the second anniversary of the opening of the Robert Senseny Administration Building at the Port of Wilmington. During the past two years, several port customers have opened representative offices in the Port administration building, which has become a center for the local maritime community.

### **Delaware River Stevedores, Inc.**

Delaware River Stevedores is a company that provides stevedoring and cargo handling services for various types of cargo including frozen and chilled cargo, containers, general cargos, bulk materials and special cargo. In addition to its Philadelphia head office, DRS has recently opened a Wilmington branch office on the first floor of the Port administration building. The office is lead by Clifford J. Lasch, Terminal Manager, and Gary Lewis, Vessel Operations Manager.

### **Delaware Terminal Company**

Delaware Terminal is the sole company at the Port that discharges, stores and distributes liquid bulk petroleum cargoes. Delaware Terminal owns and operates a private state-of-the-art bulk petroleum terminal and storage depot at the Port where they store and handle shipments of heating oil, fuel oil and many other types of petroleum products. The company's office is located on the first floor, and includes offices for the company's President Olav S. Urheim, the Director Bruce W. Bux, and several other team members.



In the photo (L-R): General Manager Joseph P. Tolomeo; Operations Manager Charlie O'Riordan; and Assistant Vice President James L. Taylor, Jr., for T. Parker Host's Wilmington Office.

### **T. Parker Host of Delaware, Inc.**

T. Parker Host is a steamship agent and a brokerage company, with operating branches in Delaware, Baltimore, Norfolk, and Fernandina, Florida. T. Parker Host specializes in the shipping and handling of general cargo, bulk materials, lumber and ores. The company's office on the second floor of the Robert Senseny Administration Building is headed by Joseph P. Tolomeo, General Manager, and assisted by James L. Taylor, Jr., Assistant Vice President, and Charlie O'Riordan, Operations Manager.

### **The Maritime Exchange for the Delaware River and Bay**

The Maritime Exchange for the Delaware River and Bay, an organization that represents the Delaware River

ports and maritime community, has opened its Delaware office on the first floor of the Robert Senseny Administration Building. The association communicates instructions to ships passing through Delaware Bay and the Delaware River and lobbies government agencies on behalf of its member companies in the Delaware River port and shipping community.

The Maritime Exchange promotes and encourages commerce on the Delaware River and Bay by fully utilizing today's technologies, and has created a comprehensive computer network and database to improve the day-to-day operations of port businesses. In the Delaware office, one can frequently meet Dennis Rockford, the Exchange President, and Lisa Hember, Vice President.

**Webster Control & IceTech.Com**

Mike Webster, President of Webster Control of Delaware and IceTech.com, manages their offices on the second floor of the Administration Building. Webster Controls is an engineering consulting firm that provides services for climate-controlled warehouses. Webster was helped Port Engineers to design the Port's cold storage facilities, which are the largest at dockside in North America. IceTech.com provides technology services to companies that wish to preserve and utilize energy and better manage their energy resources.

**G.M. Richards Enterprises, Inc.**

G.M. Richards Enterprises, Inc. is a full service steamship agent specializing in the handling of liquid bulk tanker vessels. The company operates branches in Houston and Corpus Christi, Texas and at the second floor of the Port's Administration Building. Rodney A. Richards manages the Delaware Branch.



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