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# GT USA Wilmington

# Press Release

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**Immediate Release**

## **GT USA Wilmington Marks Successful Implementation of New Terminal Operating System**

*New system to enhance company's operational excellence in terminal management and customer service*

**Wilmington, DE, July 26, 2019**– GT USA Wilmington has announced the successful implementation of an Integrated Port Operating System (IPOS), to upgrade and optimize the IT system for the future development of the port.

The system was deployed over recent months at the Port of Wilmington with employees and customers receiving end-user and user acceptance training, with outstanding results being registered.

The system upgrade is already enhancing GT Wilmington's operating processes and customer service by improving job orders, vehicle routing processes for container pick-up/delivery, the optimization of layout and travel distances within the terminal and integration with customer systems for complete visibility throughout the supply chain.

The resulting efficiencies to key operational processes are allowing the company to boost terminal productivity and improve service quality, enabling the business to identify and solve potential problems before they occur.

Eric Casey, CEO of GT USA Wilmington said: "I'd like to congratulate everyone involved in the roll out of the IPOS system. Everyone came together to ensure that the go-live was completed on its scheduled date with no glitches. The implementation of IPOS reiterates GT Wilmington's continued commitment to improving operational systems for a better customer experience.

The roll out of the IPOS is the first step in our technology transformation strategy and having this new system at the heart of terminal operations will play a crucial role in boosting our

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overall performance; we are enhancing efficiency and productivity while adding substantial value for our customers. Most importantly, vessels arriving at our port will benefit from the considerable reduction in wait times that comes with synchronized operations.”

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**About the Port of Wilmington, Delaware**

Founded in 1923, the Port of Wilmington is a full service Mid-Atlantic seaport on the Delaware River strategically located to provide overnight access to 200 million North American consumers. Wilmington ranks as North America’s top banana port and the nation’s leading gateway for imports of fresh fruit and juice concentrates. The Port was one of the originally certified ‘360 Quality’ marine terminals in the United States, underscoring its high-quality handling standards for perishable cargo. An economic engine for the State of Delaware and the region, business activity at the Port creates over 5,900 family sustaining jobs and annually generates \$436 million in business revenue, \$409 million in personal income and \$41 million in local taxes. The Port is operated by GT USA Wilmington, LLC. For further information, visit [www.gulftainer.com/US](http://www.gulftainer.com/US)

**About GT USA**

GT USA is the U.S. division of Gulftainer, the world’s largest privately-owned independent port operator and logistics company with operations and business interests in the Middle East, the Mediterranean, Brazil and the United States. GT’s presence in North America expanded in 2018 with the signing of a 50-year concession agreement with the state of Delaware to manage and operate the Port of Wilmington, a deep-water port and marine terminal serving the Eastern Seaboard. The company’s first venture into the USA came in 2014 with the signing of a 35-year agreement to operate Canaveral Cargo Terminal, a multi-purpose cargo and container terminal in Florida. For more information, visit [www.gulftainer.com/US](http://www.gulftainer.com/US)

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**GT USA Wilmington**

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